



Pascal Joncour

Agency Executive, NED / Board Member, Angel Investor / Family Office Partner

Pascal is a creative, innovative and strategic, business leader, Agency Executive, Non Executive Director and Angel Investor with over 20 years' experience based on a robust background in General Management, Marketing and Sales, Corporate Finance and Management Consulting.

Skills

Pascal has an excellent commercial and financial understanding of the business with tested P&L and Profit responsibilities. He is guided by an entrepreneurial mind-set and lead his teams with well-developed people management, coaching and development skills. He is a passionate, confident board level communicator with the ability to adapt quickly and establish credibility at all levels.

Background

In 2000 Pascal started his career of Strategy Consulting at Roland Berger, looking at strategy, organisation and restructuring projects for Blue Chip companies as well as SMEs and start-ups. In 2004 he joined Pfizer Germany as Financial Controller looking at the German Urology, Respiratory and Oncology teams. Within Pfizer, Pascal took on roles of increased responsibility and geographical scope. He was European Finance Manager and European Brand Manager. He then started working from the US and UK as Global Pain Project Manager, and was promoted to European Expansion Lead, Integrated Health Business Unit, a newly created global business unit looking at "Beyond the Pill" solutions.

From 2013 to 2016 he was the Managing Director for Pfizer's German Back Pain Management business at their Cologne offices, and the European Director of Integrated Care.

After 12 years experience at Pfizer, he became Managing Partner at Argon Global Healthcare, a leading network of independent full service healthcare communications agencies. Together with his team of seasoned entrepreneurs and experienced professionals, Pascal served start-ups, scale-ups and already well established clients within the pharmaceutical, med-tech, digital medicine (DTx) and health insurance industries around the world by helping them build their brand and develop their business.

Argon Global Healthcare was successfully sold to Healthware International in 2022 where Pascal is now responsible as Global Network Director. In parallel Pascal also started as a partner in a London based Private Equity Family Office and holds the position of investment board director in one of their target investments, a med-tech company in the area of implants and fertility.

Education

Pascal holds both French and German Masters Degrees in Business Administration from EM Strasbourg Business School and Nürnberg University. He is a Guest Lecturer at the MAMAF – Master in Marketing Farmaceutico at the University of Pavia.